



**XIII INTERNATIONAL BANKING CONFERENCE  
CEE/CIS  
20 – 21 SEPTEMBER 2013, RIGA-JURMALA**

**“TREASURY AND MODERN PRIVATE WEALTH MANAGEMENT 2013”**

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# Official Opening of the Conference

Opening Remarks, **Gene Zolotarev**, Chairman, Maximus Capital S.A.



# **“GLOBAL POLITICS AND MARKETS”**

**Interactive discussion:**

**GENE ZOLOTAREV, CHAIRMAN, MAXIMUS CAPITAL**

**ROLANDS FELDMANIS, EDITOR, FORBES**

**INDARS ASCUKS, CHAIRMAN OF THE MANAGEMENT BOARD, LATVIAN CENTRAL DEPOSITORY AS (NASDAQ)**

**MARTINS BARKANS, CHAIRMAN OF THE BOARD, LETA  
(national news agency)**

**EDGARS PIGOZNIS, MANAGING DIRECTOR OF GLC BALTIC**

**Valdis Birkavs, ex-Prime Minister of Latvia (1993-1994)**  
Member of the Club de Madrid

**“THE FUTURE OF EUROPEAN UNION”**





**EUGENE KOGAN, CEO,  
MOSCOW PARTNERS GROUP**

**“THE REVIEW OF THE TODAY’S INVESTMENT MARKETS IN RUSSIA. THE  
PROBLEMS AND PROSPECTS”**

A street scene in a European city, likely in the Balkans. The street is paved with cobblestones and lined with buildings. In the background, a prominent church tower with a red facade and a green dome is visible. A black car is parked on the right side of the street, and a wooden structure is in the foreground. The sky is overcast.

**DENIS VENGUST, INVESTMENT MANAGER  
BEF-FUND, Balkan Emerging Frontiers Fund**

Unique opportunity in the heart of Europe  
“OVERLOOKED INVESTMENT OPPORTUNITIES IN WESTERN BALKANS (EX.  
YUGOSLAVIA)“

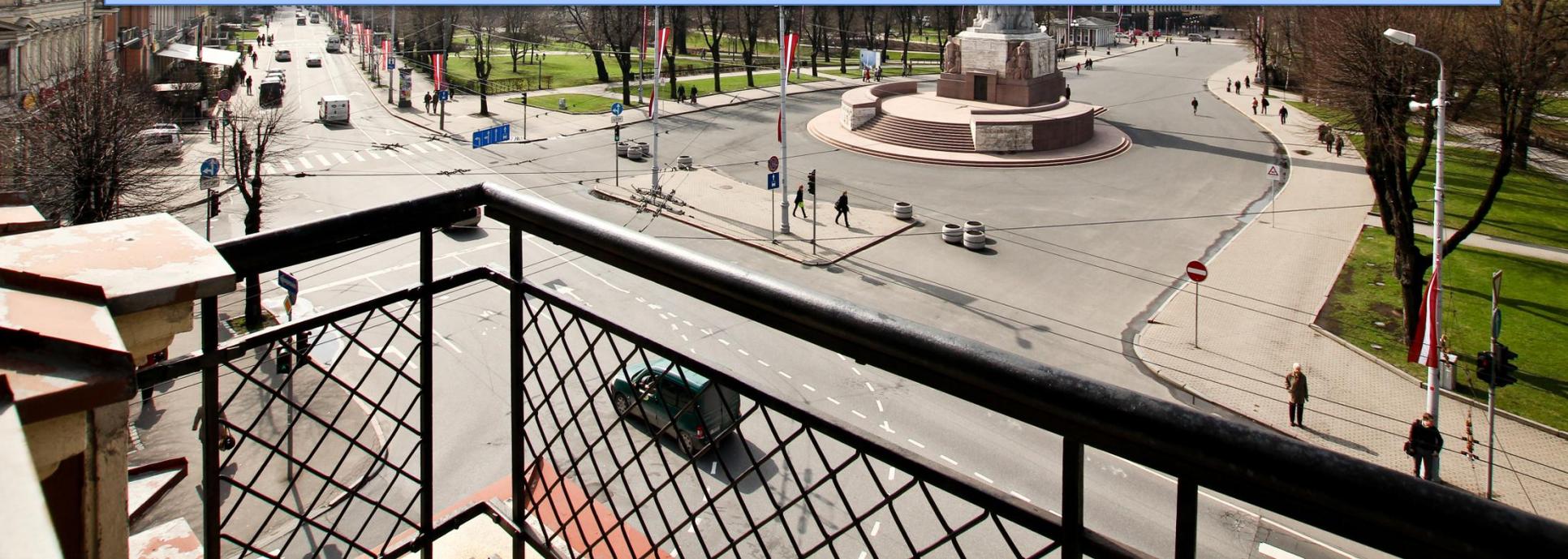
# COFFEE BREAK



**11:00-11:15**

**Arthur M. Berd, Founder and CEO, General Quantitative LLC  
(New York, USA)**

**“STRATEGIC RISK-BASED ASSET ALLOCATION AND LOSS  
PROTECTION STRATEGIES”**



# ROUNDTABLE 1 - INTERACTIVE DISCUSSION

## HEDGE FUND STRATEGIES:

CTA & Quantitative Global Macro

Commodities & Currencies

Discretionary Global Macro

Equity Hedge long-short

Event Driven and Arbitrage

UCITS

Alternative Energy, Weather, Transportation and Risk

### Participants:

**Gene Zolotarev** - Chairman, **Maximus Capital S.A.**

**Arthur M. Berd** - Founder and CEO, **General Quantitative LLC (USA)**

**Raj Sitlani** - Global Head of Business Development, **Sucden Financial Ltd (UK)**

**Rafael Belloch** - Partner, **ARABESQUE (Switzerland)**

**Ion-Marc Valahu** - Co-Founder&Fund Manager, **Clairinvest (Switzerland)**

**Aubrey Tyson** - Managing Director, **ATI Assotiaties (Cyprus)**

**Yuri Mikhaylov** - Managing Director, Head of Business Development, **Otkritie Financial Corporation JSC**

# Business Lunch at “Talavera” Restaurant (Radisson Blu Daugava Hotel)



12:30-14:00  
FIRST FLOOR

## **ROUNDTABLE 2 – DIRECT INVESTING:**

Country/Region specific funds - finding value in local insight

Private Equity and Mezzanine finance - are opportunities still around?

Real Estate - safe haven or a new bubble?

Venture capital - what has changes in the past decade?

### **Participants:**

**Gene Zolotarev** - Chairman, **Maximus Capital S.A.**

**Thierry Stas** - Managing Partner, **Maprima (Luxemburg)**

**Denis Vengust** - Investment Manager, **BEF-FUND (Gibraltar)**

**Robert Winkler** - Senior Vice President, Business Development , **Shultze Asset Management (USA)**

**Stanislav Sabelnikov** - Private Banking, **CMB (Monaco)**

**Philippe Benzimra** - Managing partner, **HSBC Private Bank (Monaco)**

**Aleksandr Voronov, Development Director, NTL Trust Limited, Nevis, West Indies**

**„LET'S COMPARE BEST BENEFITS OF CARIBBEAN ECONOMIC CITIZENSHIP PROGRAMS: SAINT KITTS & NEVIS VS ANTIGUA & BARBUDA.“**

Questions & Answers for the above presentation



# COFFEE BREAK



**15:00-15:20**

# **ROUNDTABLE 3 – NEW FRONTIERS:**

Litigation finance  
Stamps and collectibles  
Art

**Gene Zolotarev** - Chairman, **Maximus Capital S.A.**

**Philippe Benzimra** - Managing partner, **HSBC Private Bank (Monaco)**

**Maria Lissitchkina** – Associate Director, **Banque Vontobel SA (Switzerland)**

**Vytenis Rasutis** - Strategy Director , **Anchor Capital (Ireland)**

**Andrej Jaunzems** - Member of the Investment Committee (**Latvija**)



**Andrejs Jaunzems, Member of the Investment  
Committee, PhD Mathematics**

**„GAME THEORY AS A TOOL FOR THE ANALYSIS  
OF SOCIO -ECONOMIC SITUATIONS.“**

Questions & Answers for the above presentation





## **MASTER CLASS SESSION**

**Jolanta Medne, Director Lifestyle Services, Maximus Capital  
S.A.**

**“EU RESIDENCE PERMIT OPPORTUNITIES FOR INVESTORS”**



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**THANK YOU MY FRIENDS**

**See you at our next XIV annual  
International Banking Conference in  
February.**



**Gene Zolotarev**